

Bid Tabulation

Project Name: Bid NO. 22-25 Maintenance, Repair and Operation Supplies

Location: 1212 Avenue M Huntsville, TX 77340

Date: Tuesday, August 16, 2022 Time: 2:00 P.M. Central Time



	Walker County Hardware Inc	MSC	Lawson Products, Inc.	Pollock Investmens Inc.	Quill LLC	Best Plumbing Specialties, Inc.	Triple S Steel Supply LLC dba Alamo Iron Works	Hilti, Inc.	Winston Water Cooler	Complete Supply, Inc	Hi-Line Electric Co., Inc.
Shelf Price % Discount	15%	20%	-	No Bid	N/A	-	-	Current List Price 40% minimum off current list price	Please see included Note	Received at the wrong location. Bid is unacceptable	Received at the wrong location. Bid is unacceptable
Catalogue Price % Discount	Excludes Powertools & STIHL & Echo	20%	Automotive: 40% Cabinets: 67% Chemicals: 59% Cutting Tools: 60% Electrical: 73% Fluid Power: 66% Fasteners: 79% Hand Tools: 63% Material Handling: 35% Safety: 38% Shop Supplies: 53% Welding: 56%	20-35%	17%	20% off our current best catalog list price	Net price on our website, www.aiwdirect.com using City of Huntsville login credentials, see attachments	Current List Price 40% minimum off current list price	Please see included Note		
Store Front in Huntsville?	Yes	No	No	No	No	No	No	No	No		
Does your firm offer delivery to the City of Huntsville Service Center 450 HWY 75 N	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		
Delivery Fee	\$0.00	Free Shipping	N/A Lawson's orders are shipped FOB destination	NONE	Free Delivery	Varies	See attachemtn offer page	Varies by shipment	No charge for standard stock items. Fees may apply on special order items.		
Does your firm offer deeper discounts on certain brand names, if so list brand names.	STIHL & Echo are special bio pricing	Yes, deeper discounts are offered based on quantity and category pricing. Can also do deep discounts on requested brands/items.	Lawson may offer large quantity discounts on a case by case request	Any deeper discount that we can provide on any item will be automatically applied.	N/A	-	-	Hilti only offers Hilti products	See included line list sheet		
List any items which a percentage discount off shelf or catalogue price may not be able to pass down to the City.	Powertools, STIHL, Echoe	Minimum discount applies to entire web site and catalogs, and monthly specials with deeper discounts.	N/A	N/A	17%	N/A	Steel, Aluminum, other metal structural shapes, and large stationary machinery, these are price on application and may incur freight/delivery charges, see attachemtn offer.	Software and Services	N/A		
Accepts all Terms	Yes	Yes	Yes	Yes	Yes	Yes	No - Interlocal Cooperative	No - Warranty modification requested	Yes		