

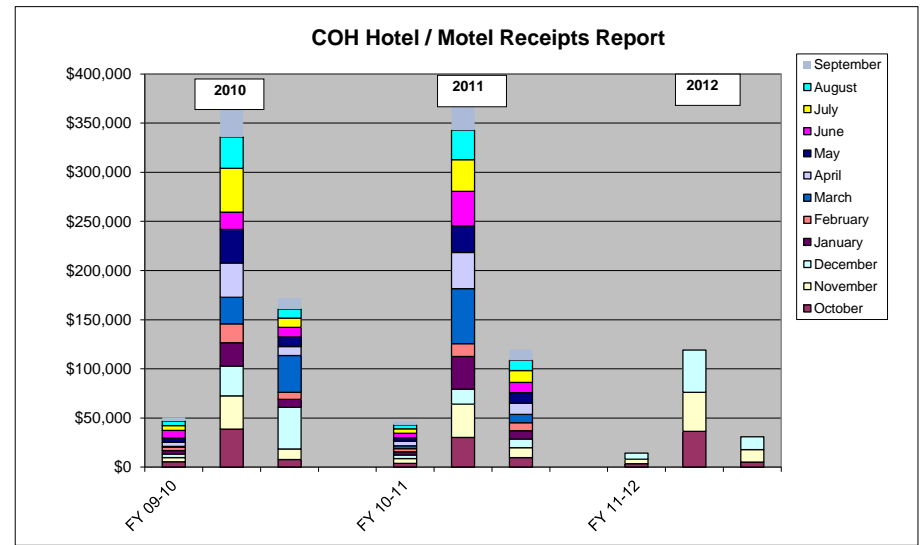
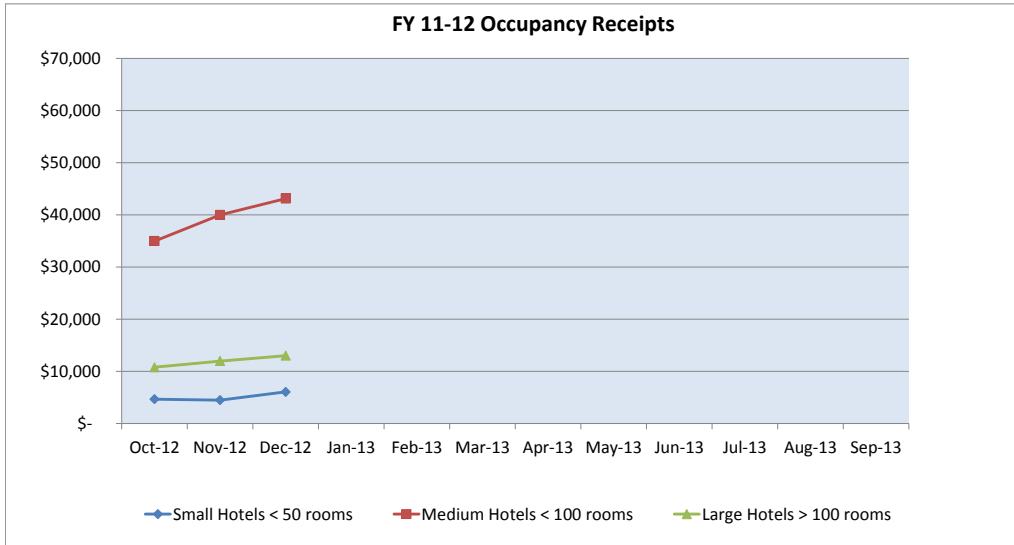
FY 2012 is 45% higher than December of the previous year and 16.8% higher for 2012 fiscal ytd collections compared to 2011 collections..

**City of Huntsville Texas  
Hotel / Motel Occupancy Receipts Trend Report**

Fiscal Year 2012	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Full YR	%
Small Hotels < 50 rooms	\$ 4,659	\$ 4,456	\$ 6,030										\$ 15,144	9%
Medium Hotels < 100 rooms	\$ 34,979	\$ 39,965	\$ 43,125										\$ 118,069	70%
Large Hotels > 100 rooms	\$ 10,753	\$ 11,967	\$ 12,996										\$ 35,715	21%
<b>All Hotels</b>	<b>\$ 50,391</b>	<b>\$ 56,388</b>	<b>\$ 62,150</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 168,929</b>	<b>100%</b>
	<b>29.8%</b>	<b>33.4%</b>	<b>36.8%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>100.0%</b>	

Fiscal Year 2011	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Full YR	%
Small Hotels < 50 rooms	\$ 3,510	\$ 4,705	\$ 3,994	\$ 3,477	\$ 2,702	\$ 3,947	\$ 4,240	\$ 4,131	\$ 4,033	\$ 4,617	\$ 4,987	\$ 5,812	\$ 50,156	30%
Medium Hotels < 100 rooms	\$ 36,315	\$ 39,642	\$ 30,689	\$ 28,500	\$ 29,827	\$ 28,045	\$ 38,466	\$ 36,697	\$ 36,491	\$ 40,888	\$ 41,190	\$ 38,210	\$ 424,959	252%
Large Hotels > 100 rooms	\$ 5,075	\$ 12,663	\$ 7,973	\$ 8,000	\$ 8,240	\$ 9,116	\$ 10,525	\$ 10,462	\$ 10,056	\$ 11,690	\$ 11,692	\$ 14,080	\$ 119,571	71%
<b>All Hotels</b>	<b>\$ 44,900</b>	<b>\$ 57,010</b>	<b>\$ 42,655</b>	<b>\$ 39,977</b>	<b>\$ 40,769</b>	<b>\$ 41,107</b>	<b>\$ 53,231</b>	<b>\$ 51,290</b>	<b>\$ 50,580</b>	<b>\$ 57,195</b>	<b>\$ 57,869</b>	<b>\$ 58,101</b>	<b>\$ 594,686</b>	<b>352%</b>
	<b>7.6%</b>	<b>9.6%</b>	<b>7.2%</b>	<b>6.7%</b>	<b>6.9%</b>	<b>6.9%</b>	<b>9.0%</b>	<b>8.6%</b>	<b>8.5%</b>	<b>9.6%</b>	<b>9.7%</b>	<b>9.8%</b>	<b>100.0%</b>	

Fiscal Year 2010	Oct-10	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Full YR	%
Small Hotels < 50 rooms	\$ 3,824	\$ 4,908	\$ 3,648	\$ 3,263	\$ 3,002	\$ 3,103	\$ 4,415	\$ 3,795	\$ 4,354	\$ 4,620	\$ 3,890	\$ 3,659	\$ 45,892	8%
Medium Hotels < 100 rooms	\$ 30,065	\$ 33,907	\$ 15,301	\$ 33,211	\$ 13,073	\$ 56,179	\$ 36,656	\$ 27,074	\$ 35,216	\$ 32,063	\$ 30,100	\$ 37,288	\$ 380,133	64%
Large Hotels > 100 rooms	\$ 9,714	\$ 10,091	\$ 8,784	\$ 8,374	\$ 8,073	\$ 8,537	\$ 11,371	\$ 10,727	\$ 10,643	\$ 11,835	\$ 10,561	\$ 10,963	\$ 119,672	20%
<b>All Hotels</b>	<b>\$ 43,603</b>	<b>\$ 48,906</b>	<b>\$ 27,733</b>	<b>\$ 44,848</b>	<b>\$ 24,148</b>	<b>\$ 67,819</b>	<b>\$ 52,442</b>	<b>\$ 41,595</b>	<b>\$ 50,213</b>	<b>\$ 48,518</b>	<b>\$ 44,552</b>	<b>\$ 51,910</b>	<b>\$ 545,698</b>	<b>92%</b>
	<b>8.0%</b>	<b>9.0%</b>	<b>5.1%</b>	<b>8.2%</b>	<b>4.4%</b>	<b>12.4%</b>	<b>9.6%</b>	<b>7.6%</b>	<b>9.2%</b>	<b>8.9%</b>	<b>8.2%</b>	<b>9.5%</b>	<b>100.0%</b>	



**Cash Collection RECAP**

December	\$59,555.53
January	\$ 2,594.83
Total Cash	\$62,150.36

Delinquent Hotels / Motels as of this reporting period: **None**  
 Delinquent Hotels / Motels this time last year: **None**

Category	%	Current Mo.	Same last yr.	%	Current YTD	Last YR YTD
1-49 Rooms	95%	\$ 4,456	\$ 4,705	111%	\$ 9,115	\$ 8,215
50-100 Rooms	101%	\$ 39,965	\$ 39,642	99%	\$ 74,944	\$ 75,956
100+ Rooms	95%	\$ 11,967	\$ 12,633	128%	\$ 22,720	\$ 17,739
<b>Total</b>	<b>99%</b>	<b>\$ 56,388</b>	<b>\$ 57,009</b>	<b>105%</b>	<b>\$ 106,779</b>	<b>\$ 101,910</b>